

## **Notes**

### **CSCTF Meeting, 7/26/18**

Attending: Suzan Flamm, Bob Moss and Jill Falchi

#### Monolith Solar and Suncommon

Suzan reported that Gregson Pullen of Monolith Solar was unable to attend as his flight was delayed.

Jesse Cutaia of Suncommon (formerly Hudson Solar) discussed community solar opportunities with his company. Suncommon expects approval from the Town of Rhinebeck on August 20<sup>th</sup> (final public hearing) to develop a community solar field in Rhinebeck. The project is about 80 – 85% sold. It could accommodate another 8 to 10 households. This project is based on the “purchase model,” meaning that consumers purchase and own solar panels in the community solar field (as opposed to the “subscription model,” in which subscribers do not own panels, but instead enter into Purchase Power Agreements with the solar developer). According to Jesse, the savings to the consumers, over the long term, are greater using the purchase model. Suncommon has other projects in the development phase. Suncommon would likely offer a discount to bulk purchasers, e.g. 8 to 10 residents of Ancram. The company can help with marketing to residents through its Geo campaign. Financing is available to purchase the solar panels (a typical upfront cost is about \$30K before government incentives, and about \$10K after). Typically, the monthly cost of the financing is less than the monthly utility bill that a subscriber has been paying. Should a consumer need to sell panels, Suncommon will help broker the sale.

#### Solar Strategies for Ancram

Jill will let us know if there are other CSC committees, in neighboring towns, that might be interested in meeting to discuss a collaborative effort regarding solar.

#### Next Meeting

The CSCTF will not meet in August. We'll resume our regular schedule in September, and meet on the third Saturday of the month, September 15<sup>th</sup>.